

Central Iowa Figure Skating Club, Inc.  
Monday, July 18, 2019, 7:00 PM  
Regular Meeting

**Call to Order**

Called to order at: 7:10 pm

**Roll Call**

Directors

Brett DeBruyn, Present  
Yukiko Collins, Present  
Kara Dare, Not Present  
Derek Etnyre, Present  
Richard Harms, Present  
Inna Kuznetsova, Not Present  
Burton Powley, Present  
Faye Railsback Senne, Present  
Annette Rullman, Not Present

Guests

None present.

**Reading and Approval of Minutes**

(Rich) Approval of June 26, 2019 Meeting Minutes as distributed by email on July 18, 2019  
Rich moved that the minutes be adopted by the board, the motion was adopted.

**Reports of Officers**

(Rich) President

Budget Presentation

Discussed LTS expenses & revenues. Discussed Home School Program (Burton volunteered to help). Rich will be revising to address some concerns expressed with Freestyle pricing.

D&O Insurance

Due to the claim that was made last season, we will have a \$500 deductible due at some point. We have not received the bill as of this time.

When we went to renew the insurance for the new season, we were required to go through the "claims made" process. The quote prepared for us is:  
Directors and Officers Liability, \$1,000,000, \$2,500 deductible (previously \$500)  
Employment Practices Liability, \$1,000,000, \$2,500 deductible (previously \$1,000)

Renewal through American Specialty / Philadelphia Insurance Companies will be \$852, up from \$575.

Motion: Renew the Directors and Officers insurance as quoted for the 2019-20 season.

After reviewing the policy loss experience, corresponding with the Agent and receiving a ballpark on D&O-EPL coverage Yukiko recommended to stay with the current Carrier. Maybe in a year or two we can shop around for better coverages and pricing.

\$500 deductible is for Attorney service fees and the Club should pay as soon as the invoice is received from Philadelphia Ins.

(Rich) Amend 2018 990 Tax Return and Switch Accounting Firms

Motion: Approve The Vroman Group, LLP as the firm to amend the 2018 990 tax return.

Burton moved that the motion be adopted by the board, the motion was adopted

(Rich) Contract with DSM Hockey, LLC

Motion: Approve contract with DSM Hockey, LLC for the 2019-20 season.

Rich moved that the motion be adopted by the Board, the motion was adopted.

(Derek) Treasurer

Current \$6,817.14 (we have \$380 in outstanding checks, so total \$6,437.14). Wells Fargo charged \$14 service fee because our balance fell below \$7,500.

## **Reports of Committees**

Membership Committee

SafeSport Compliance Committee

## **Unfinished Business**

### **New Business**

(Rich) Unused Punches from 2018-19 Season

Motion: Allow use of unused punches from 2018-19 season to be used through September 30, 2019.

Faye and Yukiko motioned that we discussed using the unused punches.

Faye moved that the motion be adopted by the board, the motion was not adopted.

### (Rich/Derek) Learn To Skate Pricing

Motion: First family member: \$110/skater, additional family member: \$99/skater. Mini-LTS first family member: \$80/skater, additional family member: \$72/skater. Registration for LTS would launch August 1st, Session 1 of LTS begins the first week of September. All students registered for LTS will be registered with LTS USA.

Rich moved that the motion be adopted by the board, the motion was adopted.

### (Rich/Derek) Freestyle Pricing

A variety of different pricing options were discussed, including a push to contract pricing. Concerns were expressed by Directors, and we're going to revisit the budget at an upcoming meeting scheduled for July 29th. Additional information was received from the Des Moines Buccaneers on the morning of this meeting, and that impacted the accuracy of the proposed budget and goals for freestyle. We will consider the following in a revised proposal:

- Deemphasize contract ice, it sounds like there's reservations about that.
- Emphasize single-session tickets.
- Remove any sort of deadlines for paying for contract or monthly all you can skate.
- Consider bringing back multi-family member discounts.
- Keep contract and monthly options.

### **Announcements**

#### (Rich) Upcoming Meetings

July 29, 2019 @ 7 PM. Location TBD.

August 15, 2019 @ 7 PM. Location TBD.

September 19, 2019 @ 7 PM. Location TBD.

October 17, 2019 @ 7 PM. Location TBD.

### **Adjournment**

Meeting adjourned at: 10:00 PM